

**LUMA-iD** is an award-winning design firm that specializes in creating physical products for a diverse range of clients. Our team of skilled designers has a reputation for excellence and innovation, and we are committed to helping our clients bring their visions to fruition.

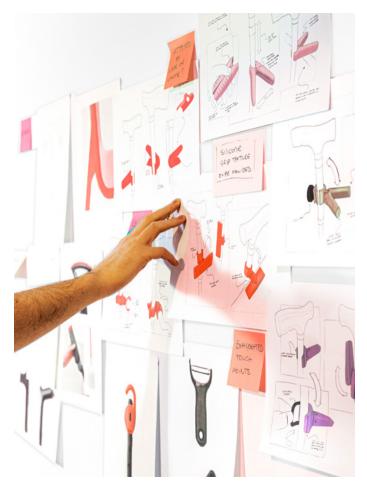
# Why work with us?

- We develop your idea with a range of concepts to review
- We transform concepts into prototype mock ups
- We convert prototypes into production products
- We work with a problem and help suggest solutions through lateral thinking
- We create fast-moving and speedy solutions
- Liaise with our network of UK and far-east suppliers



# Our expertise

- Concept design generation
- 3D CAD software
- We bring a wide network and experience and expertise in 3D printing and digital manufacturing
- An experienced, fast moving and laterally thinking team of engineers and designers



LUMA-iD uses sketching and a range of techniques, including 3D printing, rig building, and prototyping, to exchange ideas and bring concepts to life. Our team of experts are proficient in various 3D CAD programs, which we use to ensure the feasibility and realism of our designs and create manufacture-ready parts for our suppliers.

Our hands-on approach and use of advanced technology enables us to deliver high-quality results that meet the unique needs of each project.





# **Our clients**

Since 2012, LUMA-iD has worked with a diverse range of clients, including start-ups, innovators, small and medium-sized enterprises, and global fast-moving consumer goods brands, across multiple sectors. Our commitment to delivering exceptional results has earned us a reputation as a trusted partner for companies seeking to bring their ideas to life.



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Kouo (Smart headphones)



Sleepa Sloth (Baby sound machine)



ArcX (Smart sports ring)



Freefly (VR Headset)



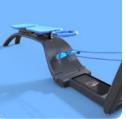
**Rideout** (VR Bike simulator)



Scaffold coupler (Construction accessory)



2iC Assist (Military device)



Swymline (Home sports equiptment)



NASA Orion Spacecraft (Model for Goodwood)



L-Bow (Rear bicycle light)





"LUMA did a fantastic job to produce a low impedance connector as well as work on packaging a platter of PCB boards and electronics into an MVP prototype"



Shaan Bassi CEO & co-founder of Kouo



www.kouo.io

# **Company Overview**

Kouo emphasises on mental value rather than quantity, real engagement rather than doom-scrolling, and by making the first tool that can measure our emotional wellbeing.

#### **Product Overview**

Kouo is a pair of smart headphones with integrated sensors. This allows vitals to be tracked and can adapt what you hear based on your mood. This means it can purposely delay notifications when stressed, or change your music

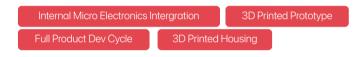
Wearable Tech

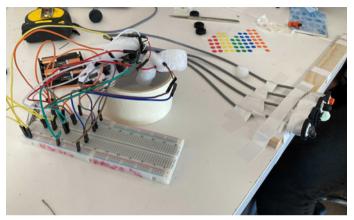


Likes, clicks and time spent online shifted our focus to looking outside for feedback. We measure success based on the external while losing track of what's happening inside.

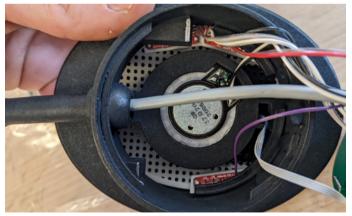
#### Solution

Kouo measures our emotional wellbeing and can adjust how and when we are given information. I.e. when you are feeling stressed, Kouo will delay recieving stressful email notifications until you are in a calmer state.

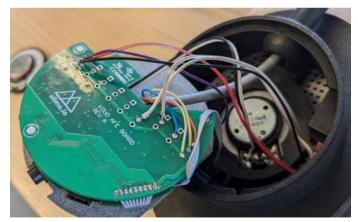




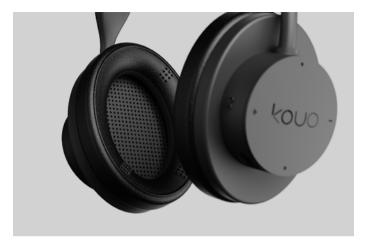
Experimenting with most conductive materials for sensors



SLS 3D print testing for assembly



Testing of PCB inside ear cup













"The prototype has done really well, it worked perfectly to allow us to reprogram a bunch of stuff and refine the functions from product design "



Laurene Mosely Co-founder of Sleepa Sloth



www.sleepasloth.com

# **Company Overview**

SleepaSloth is made by parents for parents to help families get the sleep they need. It was inspired from the struggles of the founders struggling to get their newborn son to sleep.

### **Product Overview**

A portable baby sound machine that allows custom voice recordings to be sent from your smartphone to the SleepaSloth. It also features a nightlight, volume control and is rechargeable.

**Consumer Electronics** 

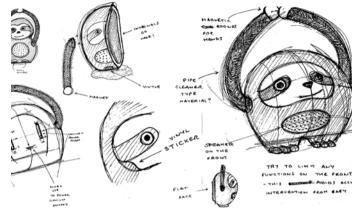


1 in 3 new mothers struggle to get their baby to sleep and 70% of parents lose a staggering 133 nights of sleep in their first year. Each child is different and responds to different sounds.

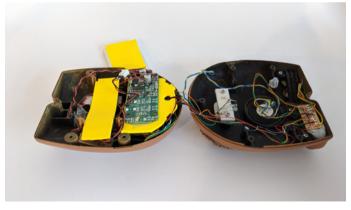
# Solution

SleepaSloth allows users to record custom sounds via their smartphone, and immediately upload it to this baby sound machine, which allows storage of up to 6 custom sounds.





Initial sketch ideas



Internals with Raspberry Pi Zero



#### Prototyping with 3D Prints







"I really enjoyed the collaborative process with LUMA. They have great creative flair and always hit deadlines"

> Paul Blair DSO CEO & Founder of ArcX





www.arcx.fit

# **Company Overview**

ArcX products mix iconic design with inherently useful technology. Inspired by adrenaline and experience, every detail is engineered to perfection and crafted to last.

### **Product Overview**

Luma helped ArcX realise their idea from initial sketches and storyboards to a first functional prototype, embedding microtech and ready for focus group testing.

Wearable Tech

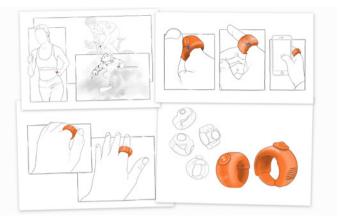


When exercising, (whether that be; running, weight lifting, or outdoor adventure sports), it is not always easy to control your music from your phone or headphones/earphones.

#### Solution

ArcX connects to devices via bluetooth and is worn on your finger like a ring. The smart ring allows users to easily control their music with only their thumb, even when wearing gloves.

Prototype Development	Custom PCB design (Outsourced)
3D Printed Housing	Internal Micro Electronics Intergration



Initial conceptual sketch development.





Prototype deliverables for user testing focus group.

Iterative prototype development.











"In 12 months, LUMA turned my headset problem into production ready design."



Jonathan Tustain Head of technology at Proteus VR Labs





www.proteus-vr.com

# **Company Overview**

Proteus VR labs are the creator of high-end mobile VR experiences utilising the power of the mobile phone and making the VR experience as accessible as possible.

### **Product Overview**

The Freefly VR headset designed to fit any mobile phone, and with three simple stages allow customer to turn a 2D screen into a fully interactive and immersive 3D VR experience.

Wearable Tech.

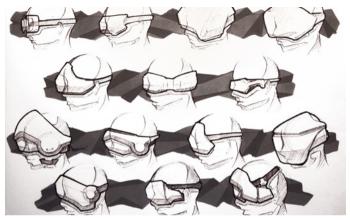


Phones come in every size (length, width & depth) that you can imagine. They also have raised buttons and ports in every different position you can imagine.

#### Solution

The design of the Freefly VR headset has the ability to adjust its phone locking position automatically. Keeping this lightweight, easy and intuitive to use was the big challenge for this project.





Concept sketching



Variations of detailing on front plate



Prototyping







"Quick load" gets you into WR even faster, just drop the phone in and close the tray. To release tube tray. To release the tray. The tray the tray the tray the tray. The tray th



REWIND	
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"The LUMA team have incredible technical skills and were able to help our idea come into fruition"



**Neil Evely** Head of business development at REWIND

www.rewind.co

# **Company Overview**

REWIND is a real-time spatial experience company. The team brings the physical and digital worlds closer together to create spatial experiences that people love.

# **Product Overview**

The Danny Macaskills VR simulator gives people the chance to experience the death-defying stunts performed by the famous cyclist in full virtual reality.

Virtual Reality



REWIND required a rapid turnaround of a bespoke mounting system for the Santa Cruz / Danny Macaskills experience; featuring steering and pedal force feedback which had to integrate with their electronics and VR software.

#### Solution

An aluminum extrusion frame bolted together with 3dprinted nylon brackets, creating a sturdy chassis to mount the bike. Full CAD simulation of the rider was required to test the ergonomics.

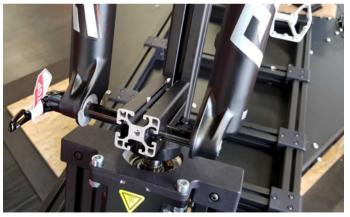




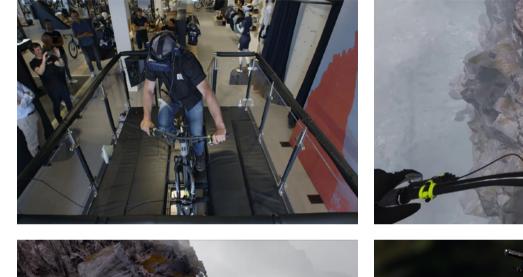
Rapid development to design a secure mounting system.

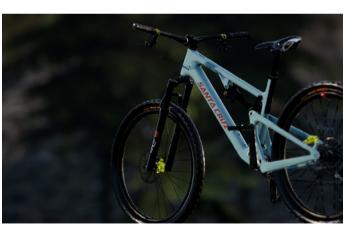


3D visulation used to communicate ideas & development.



The bespoke product was assembled on the installation site.





Developed for @REWINDco and creative agency @cutmedia



In association with @danny\_macaskill, @santacruzbicycles, and @rideout.amsterdam





"LUMA took my problem and produced some incredible design solutions, I am very happy with their services"

> Shiraz Dudhia Founder of Site 2 Safety





www.structemp.co.uk

## **Company Overview**

Site 2 Safety was brought to life by StrucTemp, a structural and temporary works service, with more than 36 years' experience in the construction industry.

# **Product Overview**

The Safety Coupler is a revolutionary scaffolding coupler, bringing a 100 year old piece of equipment into the modern era, improving safety, quality and efficiency.

Industrial Equipment



Millions of scaffolding couplers are used across the world, but the protruding bolts inherent to their function present a severe risk of injury to construction workers.

## Solution

LUMA worked with Site2Safety to reduce injuries by enclosing the bolt in a metal casing. The design also features a quick-close system, reducing assembly time by 40%.





CAD was utilised to have the product ready for manfacture.



The Scaffold coupler has seldom changed since its inception.



Fully functionally prototypes made from 3D printed metal.

# SITE<sup>2</sup>SAFETY SAFETY COUPLER





"Working with LUMA was fast and efficient, and the outcome exceeded our expectations."



Graham Booth Chief Executive Officer at 2iC





www.2icworld.com

# **Company Overview**

2iC are experts in digital interoperability in the battlespace. 2iC's unique software connects military commanders, operators and equipment across the land, sea and air.

# **Product Overview**

The 2iC Assist allows soldiers on the battlefield to notify colleagues when they are in distress. The 3 buttons and pull tag correspond to the severity of the situation.

Wearable Tech.



Soldier safety on the battlefield is vital. If a soldier is on their own and hurt, missing, or captured, there is no way for their squad leader to know the level of distress they are in.

#### Solution

2iC is an IOT wearable. The pull cord allows a field operator to instantly call for help. It offers 3 configurable buttons to allow the user to take action silently, quickly and effectively.





Custom PCB design in-house.



Iterative prototype production across the development of the project.





"In less than 9 months, LUMA turned my idea of a swimming bench into full-scale working prototype."



Michael Sturgess
Founder of SWYM Interactive Limited





www.swymline.com

# **Company Overview**

SWYMLINE are re-imagine indoor training, creating an immersive swimming experience, which enables users to be the best they can be, in their own time.

### **Product Overview**

SWYMLINE's equipment pushes users physically with its motion bench, whilst its digital game immersively you in your home workout routine, pushing you to your limit.

Sports Equipment

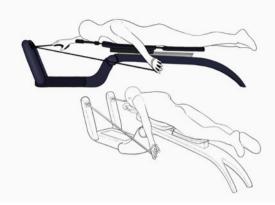


SWYMLINE was formed when Michael couldn't go to the pool to train, due to the worldwide pandemic. Therefore he wanted to replicate the swimming experience without the need for a pool.

### Solution

Michael approached LUMA to develop his idea into a working prototype. LUMA brought his idea to life, from concept sketching and wooden mockups, through to an alumium frame build.





Extract from concept sketches



Testing of prototype



Comparison between different prototype iterations







"LUMA produced an incredible 3dprinted, accurate mock up in under 4 weeks which was used to showcase ESA at Goodwood 2022"



**Elena Filippazzo** UK Communication Programme Officer for the European Space Agency (ESA)



www.esa.ent

## **Company Overview**

The European Space Agency (ESA) is Europe's gateway to space. Its mission is to shape the development of Europe's space capability and ensure that investment in space continues to deliver benefits to the citizens of Europe and the world.

## **Product Overview**

NASA and ESA exhibited at the annual Goodwood Festival of Speed, showcasing the new Orion Space craft. We were tasked to create a huge scaled replica of this space craft!

## Problem

The ESA needed a cost effective scaled model for the Goodwood festival of speed in 2022. This model had to be detailed, large scale and resemble as close to the original Orion space craft as possible.

## Solution

LUMA used an array of various prototyping techniques, finishes and materials to create a large scale model of the Orion space craft. It was also light enough to be suspended from the ceiling safely.





Painting the model



Layout of different parts

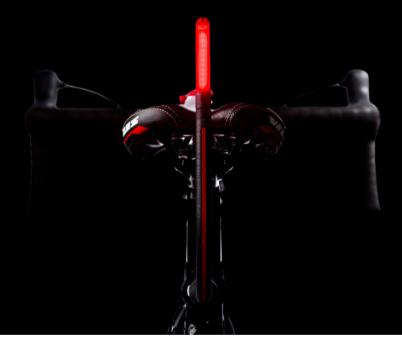


CAD model











Sean Whiffin Director & Founder of L-Bow Bike Lights

ensured I made the best decisions"

"I am so glad I found these guys. Their entire design process





www.l-bow.co

## **Company Overview**

L-Bow bike light company seek to provide effortless safety without overwhelming cyclists with controls, aiming to make every bike journey as safe as possible!

# **Product Overview**

The L-Bow rear light makes cyclists appear wider, encouraging cars to give more room whilst overtaking. Cycle safely and give cars the L-Bow.

**Consumer Electronics** 



## Problem

L-Bow came to us with a brilliant concept; offset the rear bike light to give the impression the rider has taken up a bigger space roadside, forcing cars to take a wider birth when passing.

## Solution

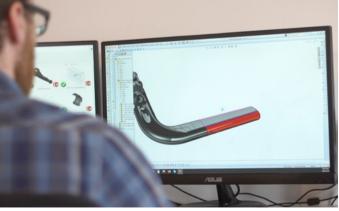
LUMA began working from the brief with Sean from early 2018, developing two models of the L-bow safety bike light, taking the design from concept all the way through to production.





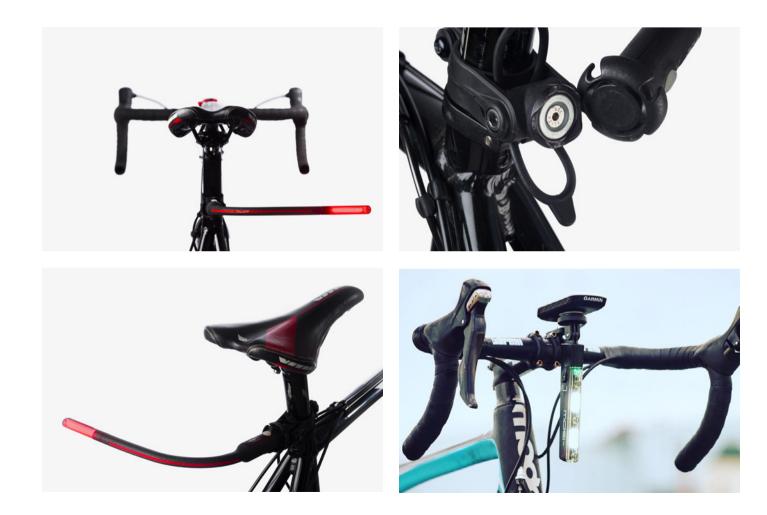
Working together with the L-Bow team during development.





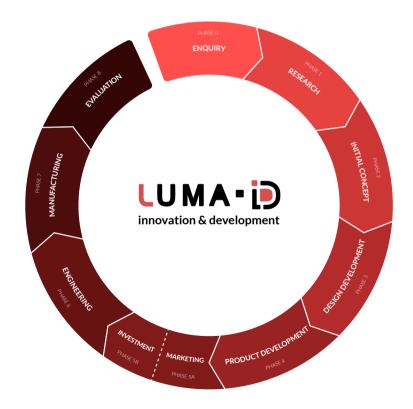
L-Bow 2.0 built on the foundation design of the Mark I.

Initial sketch ideas



# The LUMA Methodology

This carefully constructed design process is a **guide** which allows us have an holistic approach to any design project. (Note: The design process may vary from from project to project.)



#### **PHASE 0 - ENQUIRY**

Intent: Feasibility of conducting project Client proposal Timelines Budget Assigned designers Outcome: Quote/Invoice

#### PHASE 1 - RESEARCH

Intent: Define the problem Questionnaires/Surveys Focus groups Market research Ethnography and Observations New technologies Research existing products Precedent Design Issues Diagram Future forecasting/Zeitgeist Mindmapping User profiles Problem statement Outcome: Research presentation

### PHASE 2 - INITIAL CONCEPT

Intent: Define a design direction Brand DNA analysis Moodboards Mindmapping Purchasing existing products Thumbnail concept sketches Product Design Specification Design Brief Outcome: Design intent presentation

# The LUMA Methodology

#### **PHASE 3 - DESIGN DEVELOPMENT**

Intent: Develop a feasible product Existing product teardowns Standards CMF Information sketches Context/usage sketches Technical sketches Hi-Fi coloured sketches Lo-Fi Rapid prototyping (Foam & Card) Experience prototyping Intellectual property Outcome: Evaluation presentation

### PHASE 4 - PRODUCT DEVELOPMENT

Intent: Refine product details Reverse Engineering 3D CAD modelling Rapid prototyping Supplier liaisons Proof of concept prototype Aesthetic prototype **Outcome: Prototype presentation** 

#### PHASE 5a - MARKETING

Intent: Create public attention for product 3D Visualisations Photography Videography Outcome: Media for pitches and adverts

#### PHASE 5b - INVESTMENT

Intent: Raise funds for manufacturing Crowd funding Angel investors Outcome: Investment capital

### PHASE 6 - ENGINEERING

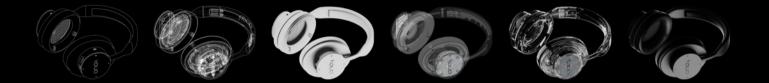
Intent: Designing for manufacturing Detailed CAD design Bill of Materials General assembly drawings Technical drawings Supplier liaisons Custom electronics/mechanics Pre-production prototype Outcome: Testing and evaluation

### PHASE 7 - MANUFACTURING

Intent: Production ready products Assembly instructions Quality control Logistics Shipping Outcome: Products ready to sell

#### PHASE 8 - EVALUATION

Intent: Improvements for next version Public feedback Cost optimisation Outcome: Feasibility of conducting project



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## Studio Location:

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🖈 Trustpilot